

**IDEIAS
DINÂMICAS**
GROUP



+ than a slogan

STRONG TOGETHER

it's a feeling



With more than **12** years of experience,
we are more than **430** dedicated people
teaming up to create solutions
for new challenges.

2020 OPERATIONAL ACTIVITY

INCOME +47 800 000 USD

EBITDA +3 500 000 USD



GEOGRAPHY

PORTUGAL
with extension
to the European market

Africa

- Angola
- Mozambique
- Cape Verde
- South Africa
- Mauritius

**ID Group
in the world**





**With the purpose of
creating a positive impact
and generating value in the
places where we operate.**

WE WORK AS A TEAM

We work together with mutual respect, sharing, and empathy for one another.

WE PUSH THE BOUNDARIES

We accept change and innovation to support our customers, colleagues, and ourselves.

WE ACT WITH INTEGRITY

We act consistently in an honest, ethical, and genuine way.

WE MAKE NA IMPACT

We offer unique products and services that promote value-generating experiences.

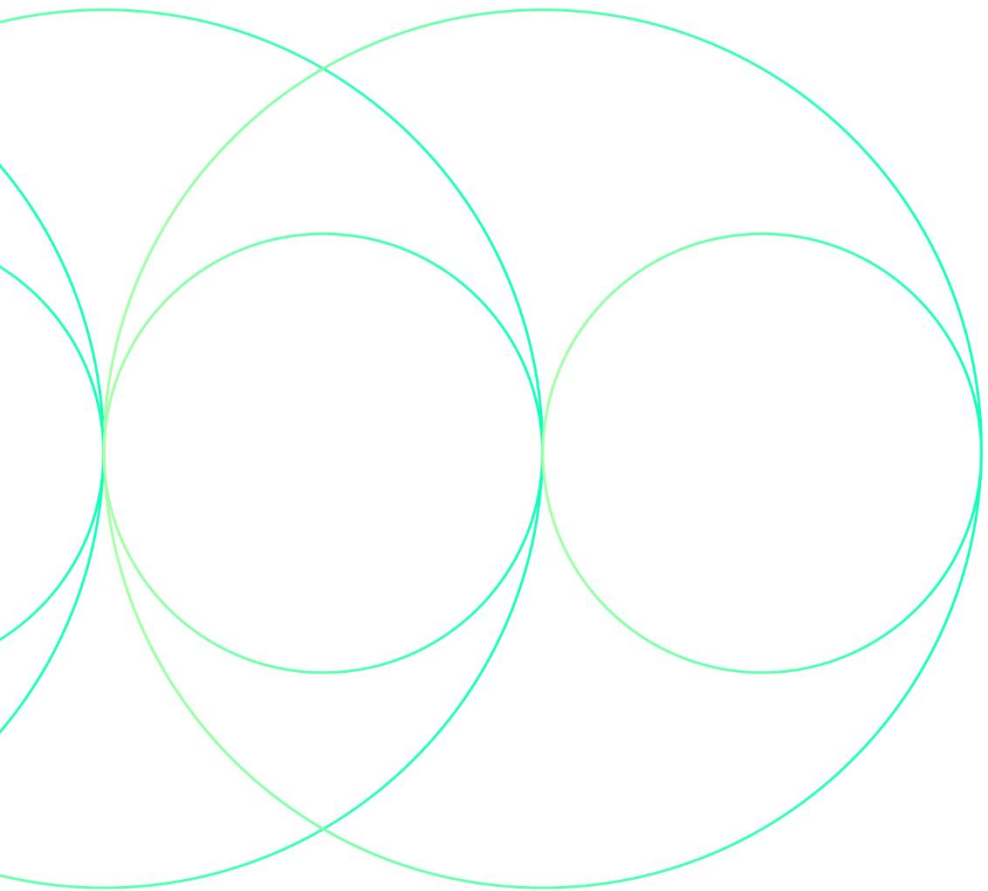
WE LEAD BY EXAMPLE

Through our internal actions, in our customers and in the community.

WE FOSTER DIVERSITY

Thought, knowledge, experience, and background.





**The will to
create brings
us together.**



We are a business management consulting firm, with a global service offering, committed to accelerating the transformation and growth process of each business.

We create true value in our customers' business.

INFORMATION
TECHNOLOGIES

BUSINESS
CONSULTING
AND PROFESSIONAL
TRAINING

CONSTRUCTION
ARCHITECTURE
AND MINING



INFORMATION TECHNOLOGIES

With a strategy oriented to the current digital ecosystem and responding to the most recent technological challenges, we have a broad strategic solution portfolio to meet the needs of several business áreas.

INFORMATION TECHNOLOGIES

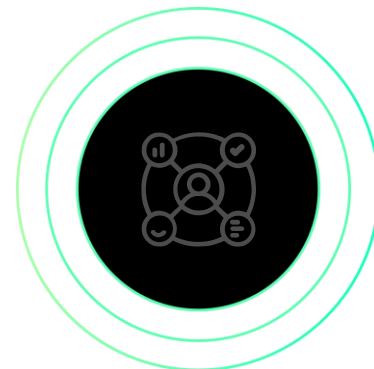


ERP

Enterprise Resource Planning

A team of certified senior consultants experienced in implementing the most relevant ERP solutions in the market.

SAP ✓ PRIMAVERA ✓



CRM

Customer Relationship Management

As part of its in-house solution portfolio, ID Group offers ID4Business a CRM solution, customizable to your business model and industry.

ID4BUSINESS ✓ MS DINAMYCS ✓



INFRASTRUCTURES

The IT area is supported by a team of IT engineers who design, implement, and administer IT projects. They also responsible for governing ID Groups's proprietary Data Centers.

CISCO ✓ VMWARE ✓



SECURITY

Cyber Security - As a Service

Cyber Security as a service (CSaaS) provides technology and consulting services capable of monitoring and protecting your IT infrastructure.

IBM QRADAR ✓ IBM GUARDIAN ✓



INFORMATION TECHNOLOGIES



BANKING

Experienced in implementing technological solutions in the Banking market, ID Group ensures a deep knowledge of the sector and proves its expertise. Its digital banking solution, in a self-service environment, stands out..

SMARTBANK ✓ UNIG ✓ SAP ✓ IBM ✓ MICROSOFT ✓

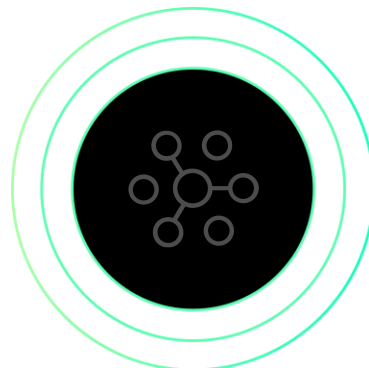


HEALTHCARE AND LABORATORIES

The Healthcare Information System is a ID Group solution designed to support clinical practice and the management of health facilities.

The Laboratory Information Management System is a complete solution for laboratory management, also developed by ID Group.

KHIS ✓ KLIMS ✓



UTILITIES

Water · Energy · Oil and Gas · Telecoms

ID Group offers vertical solutions for Utilities. Allowing companies that provide basic services to carry out a technological modernization aimed at sustainability.

UNIG ✓ SAP ✓



EDUCATION

The Academic Management Platform allows educational institutions to manage the entire document flow of lecturers, staff and students and to guarantee the integrated management of curricular units, study plans, applications and certificates in a 100% online environment.

ID4EDUCATION ✓



INFORMATION TECHNOLOGIES



CONTACT CENTER

Centralized Communications Management Platform

Contact Center Solution that integrates with multiple external platforms such as ERP and CRM.

It delivers a seamless experience across all customer contact points.

ID4CONTACT 



SERVICE DESK

Support System and Service Desk

Centralizes and manages communication and specialized technical support, tailored to the specific needs of the customer.

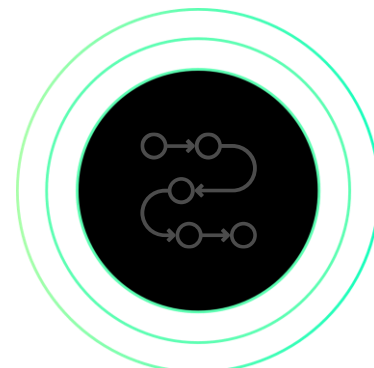
ID4SERVICE 



E-COMMERCE

Marketplace solution that promotes and leverages street commerce. Allowing you to expand your reach and count on logistic support, infrastructure, partnerships, among other advantages.

ID4COM 



ORGANIZATIONAL CONSULTING

Standards and Procedures Portal

Digital Transformation in the systematization of the activities and responsibilities of each organization.

ID4QUALITY 



**Specific solutions for
real needs.
Professionals who plan
and develop software
adapted and customized
to each requirement.**

**WE IMPLEMENT MANUFACTURERS'
TECHNOLOGICAL SOLUTIONS**

SAP

SAP S/4 HANA
SAP IS-U FOR UTILITIES
SAP SOLUTION MANAGER
SAP BUSINESS ONE
SAP SUCCESS FACTORS
SAP ARIBA
SAP BUSINESS WAREHOUSE
SAP BUSINESS OBJECTS
SAP DIGITAL BOARDROOM
SAP ANALYTICS CLOUD
SAP LEONARDO

IBM

AUTOMATION
INTEGRATION
SECURITY
DATA &
ANALYTICS

PRIMAVERA

V10

MICROSOFT

SHAREPOINT
DINAMYCS
EXCHANGE
OFFICE 365



INFORMATION TECHNOLOGIES

ID4BUSINESS

CRM

SMARTBANK

DIGITAL BANKING AGENCY

UNIG

4 WATER
4 ENERGY
4 TELECOM
4 BANK
4 RETAIL

KHIS + KLIMS

HEALTHCARE AND
LABORATORIES

ID4EDUCATION

EDUCATION

ID4CONTACT

CONTACT CENTER

ID4SERVICE

SERVICE DESK

ID4COM

E-COMMERCE

ID4QUALITY

ORGANIZATIONAL CONSULTING



In-house Solutions

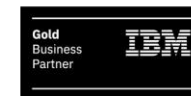


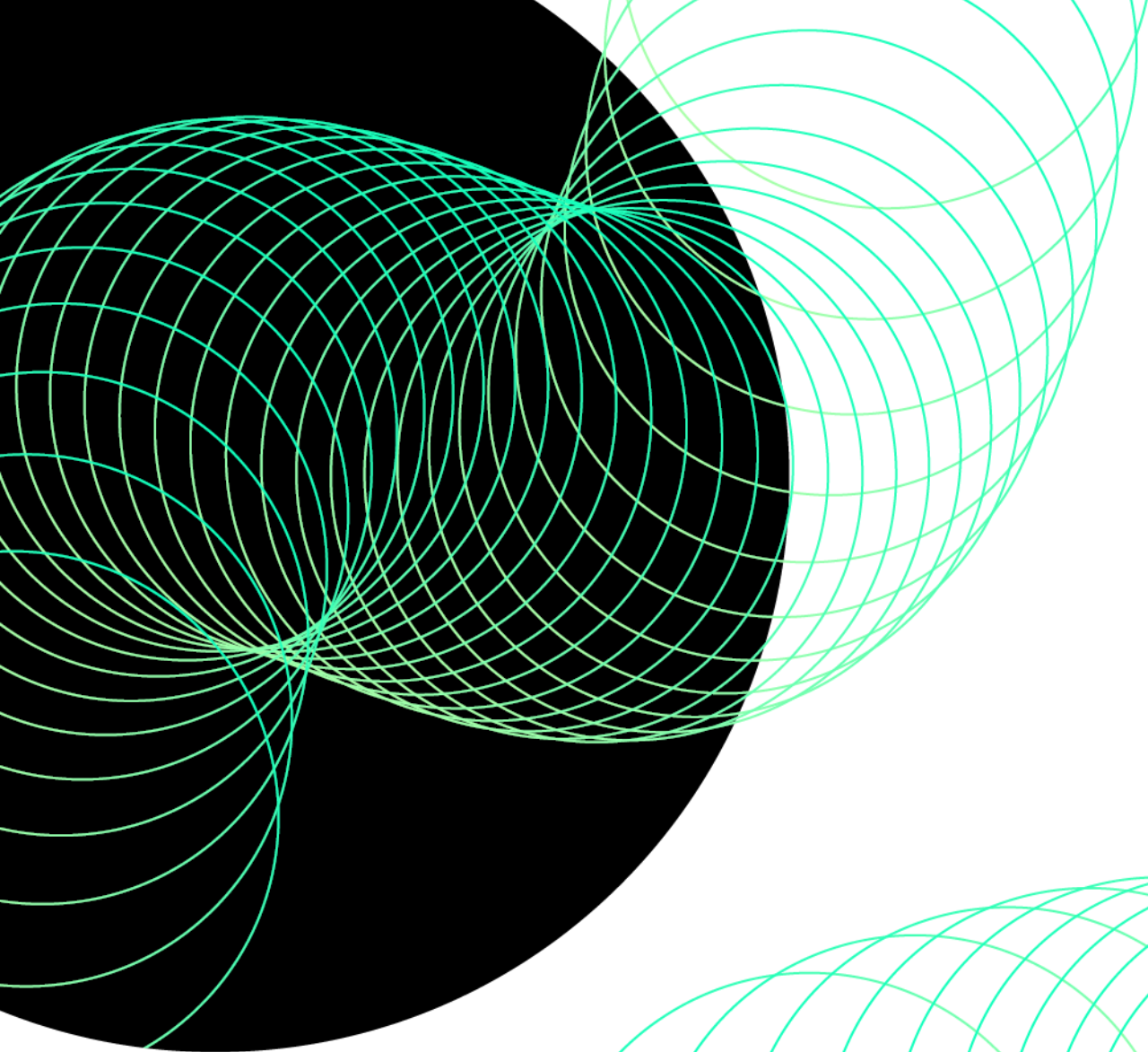
Awards and Certifications

- **SAP Gold Partner for Africa**
- **SAP Partner for Portugal**
- **SAP Silver Education Partner for African Portuguese-speaking countries**
- **SAP Certified Partner Center of Expertise**
- **SAP Bronze Winner – SAP Quality Awards África 2019**
- **IBM Gold Partner**
- **Primavera Certified Partner**
- **Microsoft Partner**

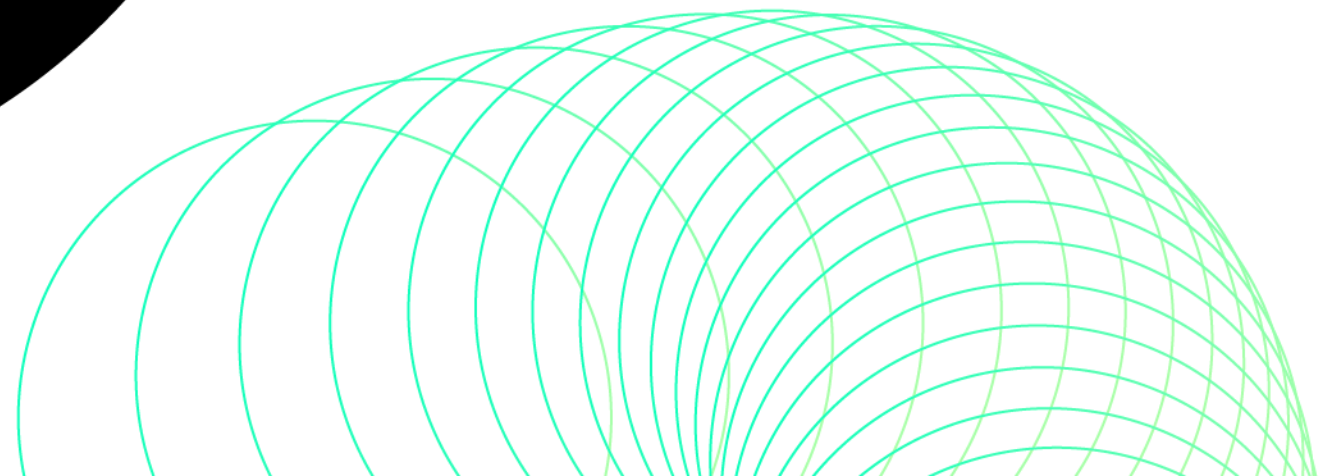


SAP® Certified
Partner Center of Expertise



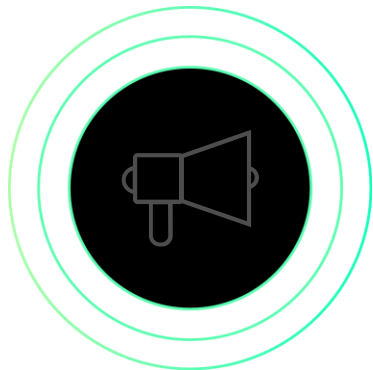


BUSINESS CONSULTING



**We always work
closely with our partners,
assessing their needs
and offering solutions,
achieving results along the
value chain.**

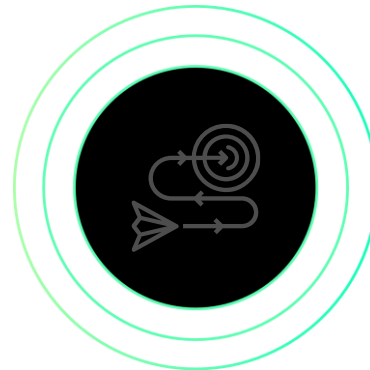
BUSINESS CONSULTING



**MARKETING
AND COMMUNICATION**



**ORGANIZATIONAL CONSULTING
AND PROCESSES**



**STRATEGIC
CONSULTING**



**TAX AND ACCOUNTING
CONSULTING**



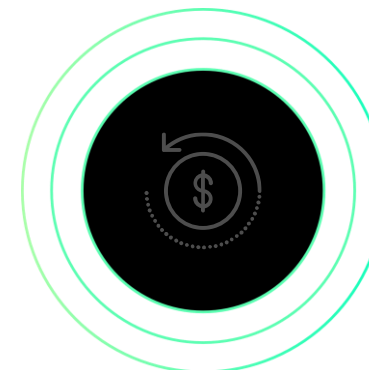
**HUMAN RESOURCE
MANAGEMENT**



**PLANEAMENTO E PROJETOS
DE INVESTIMENTO**




**BUSINESS PROCESS
OUTSOURCING [BPO]**



**ECONOMIC AND FINANCIAL
CONSULTING**

The image features a black circular area on the left side, which is partially overlaid by several concentric teal circles. The text "PROFESSIONAL TRAINING" is written in a bold, teal, sans-serif font across the center of the black circle. To the right of the black circle, there are several more concentric teal circles on a white background, creating a sense of depth and focus.

PROFESSIONAL TRAINING



Our wide training courses portfolio coupled with the years of experience, practice and technical competence of ID Group ensure a full cooperation path formalized in a successful partnership and value and knowledge sharing.

PROFESSIONAL TRAINING · **UPSKILLING MODEL**



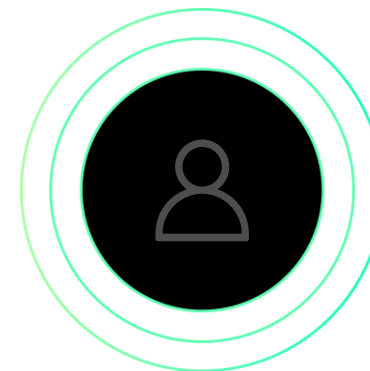
CLASSROOM TRAINING

Initial step of competence-building, of theoretical and practical nature, can take place in a live or online format, in real time.



ON THE JOB TRAINING

Practical activities related to the working environment and skills provided during Classroom or VLC training.



MENTORING

Individual monitoring of the trainee by a mentor.



E-LEARNING PLATFORM

Access to online content, easily and anywhere, with constant updating and diversity.



SAP ENABLE NOW

Content production and management platform for contextually relevant, timely and proactive e-learning training.

The training delivered at our Training Centres is certified and authorized by the corresponding certifying entities.



PROFESSIONAL TRAINING



TC PORTUGAL



TC ANGOLA

TC MOZAMBIQUE



TC SOUTH AFRICA



CONSTRUCTION ARCHITECTURE AND MINING

The ID Group also presents a business unit focused on construction, architecture and mining.

We carry out construction and rehabilitation projects. With projects of management, coordination, and execution of work, in Portugal and abroad.

A coordinated work is guaranteed, with full fidelity to project specifications and the ability to overcome any unforeseen circumstance.

CONSTRUCTION · REHABILITATION · CARPENTRY





IDEIAS
DINÂMICAS
TECH

TECHNOLOGY SOLUTIONS



INFORMATION SYSTEMS AND TECHNOLOGIES



SOFTWARE SOLUTIONS – HEALTHCARE AND LABORATORIES



TRAINING + RECRUITMENT



BUSINESS CONSULTING



REAL ESTATE INVESTMENT · MINING



TT-NOVA
ARQUITECTURA
E DESIGN
DE INTERIORES

ARCHITECTURE AND INTERIOR DESIGN



CONSTRUCTION AND REHABILITATION

We spread our knowledge through a group of companies with an international vocation, dedicated to providing services in various business areas.





Jorge Salgueiro
PCA



André Silvestre
Executive Administrator



Inês Leão
Financial Administrator



Alexandre Simões
Business Administrator



Manuel Sousa
CEO - ID Tech



Idalina Teixeira
CEO - Wise ID



Pedro Meira
CEO - Kentra



José Carvalho
CEO - D'Casa



Rosália Rodrigues
Executive Director



Flávio Carpinteiro
Executive Director - Innovation and Software Development



António Ernesto
Executive Director - Financial Consulting



Edson Chilengue
Executive Director - ITGest MZ



Nuno Martins
IT Infrastructure and Cloud Service Director



Júlio Pacheco
Software Implementation Director



Ariela José
Executive Director - IT Nova Arquitectura

Shareholder structure and Management Team

Always ready to take a challenge, we share knowledge and grow together. We create unique solutions that promote meaningful experiences.

STRONG TOGETHER



DEDICATION IS REWARDED WITH THE TRUST OF OUR CUSTOMERS

CUSTOMERS PORTUGAL



CUSTOMERS AFRICA





WWW.IDEIASDINAMICAS.COM

